COMPLEMENTARY COURSE OUTCOME

DEPARTMENT OF MANAGEMENT STUDIES (BBA)

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1	Managerial Economics	Objectives: This course aims to acquaint the students with the economic concepts and principles relevant for business decisions. It also intends to enable the students to apply the economic principles in managerial decisions. Learning Outcome: On completing the course students will be able to: 1. Acquire knowledge regarding relevant economic concepts applicable in managerial decisions 2. Design competition strategies, including costing, pricing, product differentiation and market environment according to the natures of products and the structures of the markets 3. Make optimal business decisions by integrating
2	Business Regulation	the concepts of economics Objective: This course aims to familiarize the students with major statutes affecting the operations of business organizations. Learning Outcomes: On completing the course students will be able to: 1. Analyze statutory provisions and the core concepts in business laws 2. Analyze legal issues arising in day-to-day business operations prevalent in India 3. Discuss possible solutions to issues in organisations in the frame work of business laws
3	Corporate Regulation	Objective: To familiarize the students with corporate law and to make them aware of the applications of importance of company law in the management of organisations. Learning outcomes: On completing the course students will be able to: 1. Understand the features and different types of companies 2. Aware as to the formation of companies and also as to different documents of companies

		3. Understand the share capital and other relevant
		provisions of the same
		4. Understand the management, corporate
		governance, corporate social responsibility and
		some basic
		aspects of SEBI, and
		5.Understand the provisions of conducting meetings
		and also the winding up procedure of companies.
		Objective: To familiarize student with the use
		quantitative techniques in managerial decision
		making.
		Learning Outcome: On completing the course
4	Quantitative	students will be able to
	Techniques	1. Understand and develop insights and knowledge
		base of various concepts of Quantitative
		Techniques.
		2. Develop skills for effectively analyze and apply
		Quantitative Techniques in decision making.